

Position: Investment Principal (TWR)
Type: Permanent
Closing date: 29 June 2026

Interested candidates should email CV to: recruitment@tianaconsulting.co.za
If you need more information about the position, please contact 011 431 1354, one of our Consultant will assist you.

Purpose of the Job:

To oversee implementation of TWR portfolio decisions through management of TWR team. Supports team at committee presentations, quality checks to ensure transactions are optimally structured and are in line with organisation requirements, ensure departmental targets are met and assist the TWR Manager in implementation department strategy.

Requirements:

- A B. Com Hons Degree with specialization in accounting and/or Business Finance.
- CA (SA) or MBA an advantage.
- Minimum of 8 years' experience in deal making environment
- Minimum of 3 years people management experience
- Strong Due Diligence analysis and exposure
- Solid Financial Modelling skills
- In-depth Business Turnarounds and Restructures experience.

Key Performance Areas:

1. Turnarounds

- Oversee the development of operational turnaround strategies for investees
- Provide strategic guidance to the TWR Investment Associates in formulating solutions
- Oversee the implementation of the formulated turnaround plan in the business
- Introduce investors or strategic partners to the business
- Provide access to new markets from networks
- Ensure quality of output.

2. Business Rescue

- Oversee business rescue proceedings where applicable to investees
- Provide expert advice on formulation of the business rescue plan
- Perform role of Chief Restructuring Officer in the business if required
- Advise on the acceptance or rejection of the business rescue plan
- Monitor or be engaged in the implementation of the Business Rescue Plan
- Ensure that the Organisation's position is protected in the business rescue process

3. Debt Restructuring

- Oversee the restructuring of the exposure of clients that are experiencing financial difficulties where such businesses have long-term financial viability and where liquidation is not a beneficial solution;
- Restructure to reduce impairments and/or write-offs
- Review and monitor the business financial performance
- Review and monitor collection
- Interface with other stakeholders for decision making

- Manage non-performing loans until the investee has been stabilized or until the client has been handed over to Legal.

4 Workouts

- Oversee workouts with regards to transactions where no turnaround is possible
- Devise workout solutions in the best interests of the Organisation
- Monitor collection in line with the workout approval.

5. Investment Reporting

- Development and continuous improvement of reporting templates
- Review committee submissions and presentations to ensure good quality
- Prepare committee papers where required on TWR matters for consideration

Other Key Competencies:

The candidate must demonstrate the following skills and attributes:

- Ability to work on own initiative and under pressure,
- Strong interpersonal skills,
- Articulate and detail conscious,
- Negotiation skills,
- Strong problem-solving skills,
- Legal drafting skills,
- Professional and courteous to all clients (internal and external),
- Strong leadership qualities,
- Strong sense of initiative,
- Strong communication skills,
- Efficient presentation skills,
- High sense of analysis and judgement,
- Integrity